

REAL Business Case

Solution overview, benefits.



Business background



Managing resources in project and service organization's is critical to deliver while keeping control of costs, time and quality.

Often processes become complex, time consuming and not user friendly, resulting in inflated overhead and unnecessary information.











WHO

IT, Mgmt., Users, PMO & PM









Savings, Complexity & Time







Scalability, Network & Quality



Benefit: Resources



- Single centralized info/process
- Light
- Graphical
- Mobile
- No Overheads
- Intuitive



Benefit: Project Manager



- Coordinate
- Single centralized info/process
- Configurable
- Resources portfolio
- Resource negotiation

Benefit: Management



- Dashboard
- Planning
- Budgeting
- PMO
- Real-time status
- Overall performances
- Immediate ROI



Benefit: IT Manager



- Fast implementation / ROI
- Buy vs Make
- Secure
- Open DATA
- Extensible
- Fast performance / scalable
- Multi platform



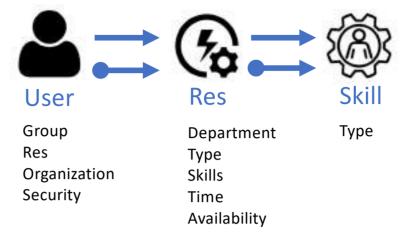
Benefit: Partner

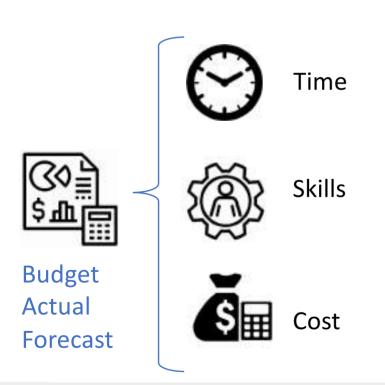


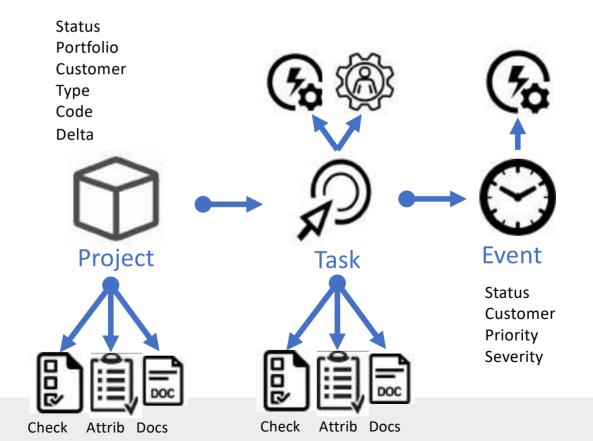
- Augmented consultancy
- Offer portfolio
- Buy vs Make
- Extended Customer Retention
- Open DATA / Pivoting
- Branding
- Configuration / Expandability
- Process modelling
- Cloud



Entities Structure







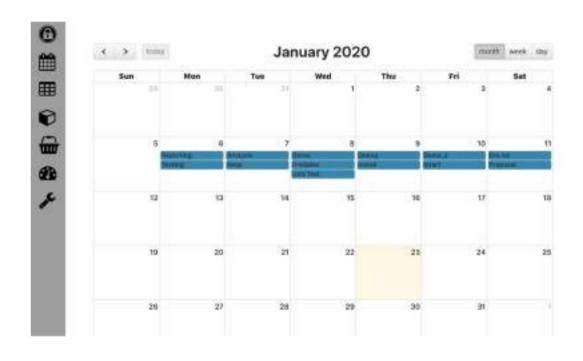


Roles

External User Dept/Pool Admin PM PMO **Project** Custom Time sheet **Porfolios** Resource System Planning Manage Forms Document Plan User Manage Proj Approve Security Approve Messages Reporting Reporting Task Reporting Continuity Bdg/Fct Bdg/Fct **Actions** Status

Resource marketplace and planner



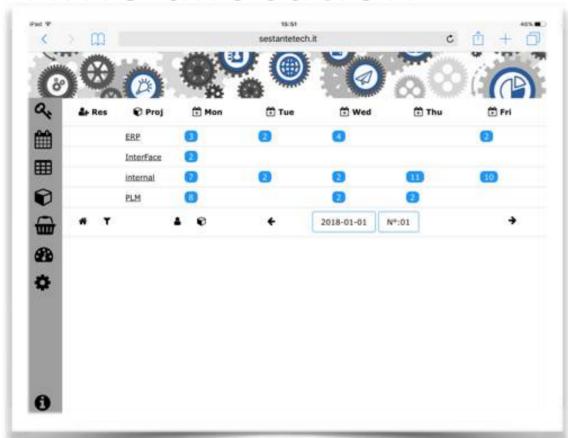


A light multi-platform web tool allows resource allocation in a fast and effective way. Users will find it unobtrusive and managers can control progress and efforts in a shared PMO.

Collaborative model allows information sharing while maintaining and enforcing processes and single point of truth.



Time allocation

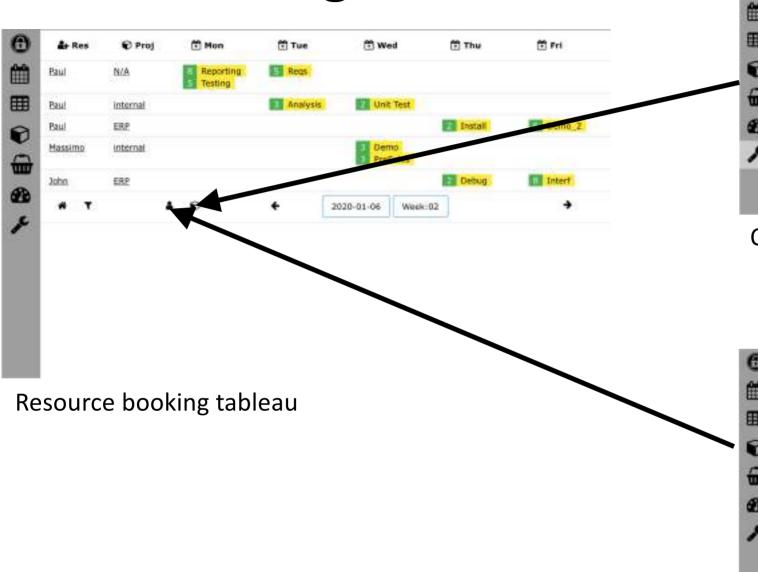


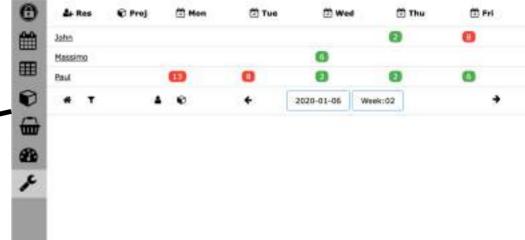
Resource view displays all events grouped per resource. Color coding allows to visually display overbooking and resource availability. Every item in the view is clickable and active. Mouseover displays additional information.

Project view displays all projects and time allocated per project in the week. Every item in the view is clickable and active. Mouseover displays additional information.



Time Management



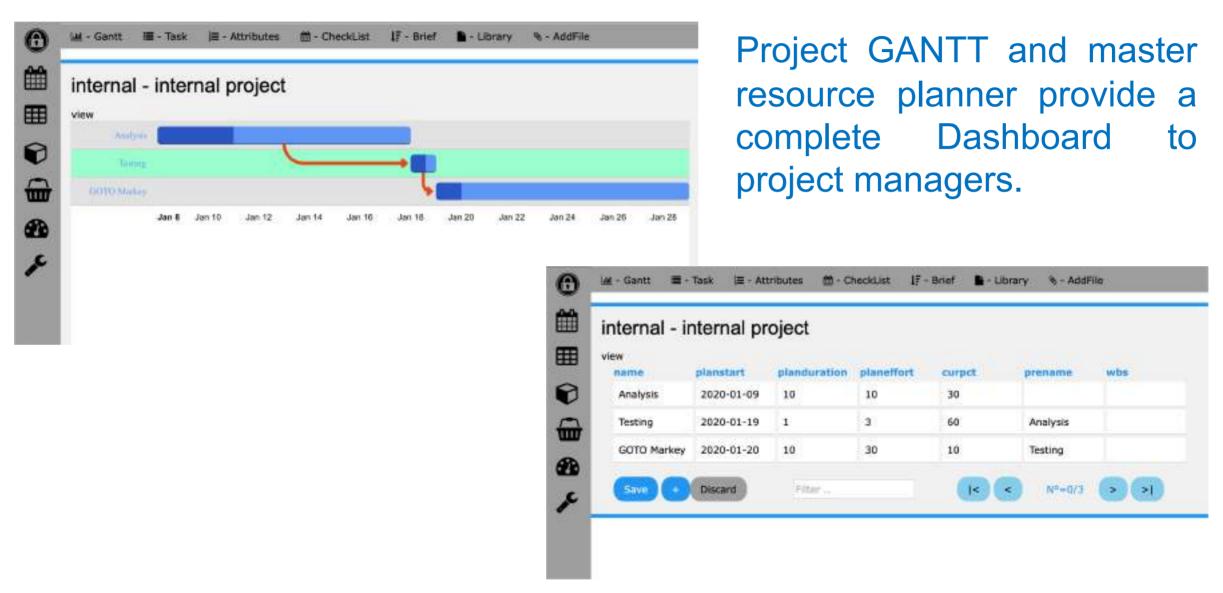


On the fly time by resources with threashold



On the fly time by project

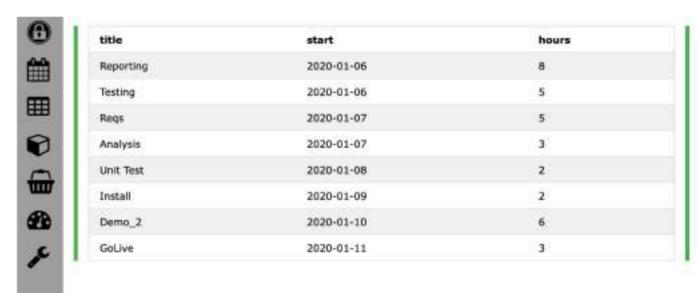
Project Management



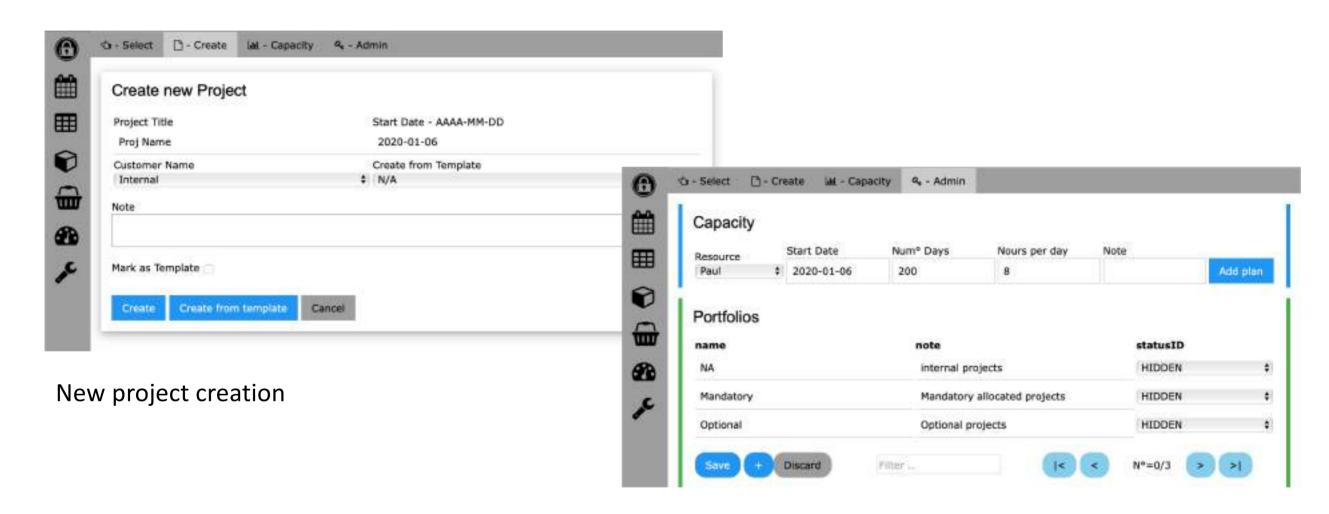
Smart Allocation



REAL implements a resource "marketplace" with skills/characteristic search & match.



Project admin



Project, Capacity, Portfolio admin

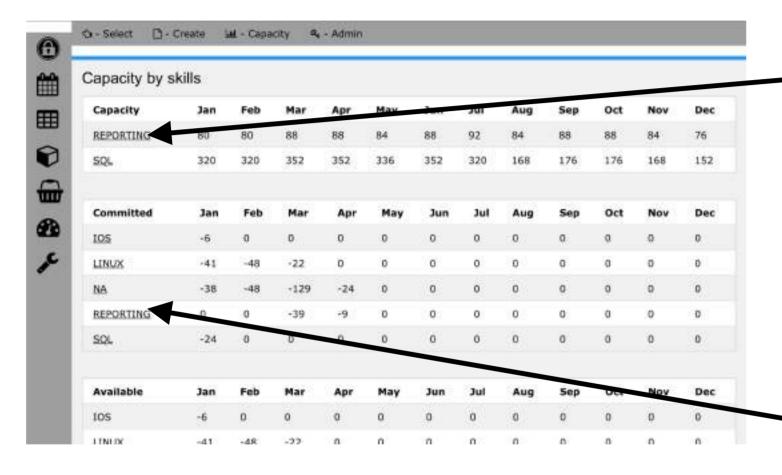
Dashboards

Dashboard view displays relevant information This view is customizable per customer.

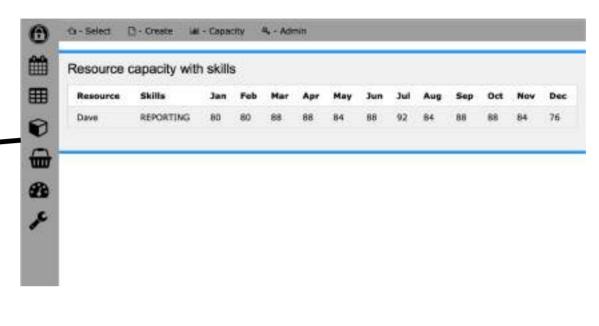


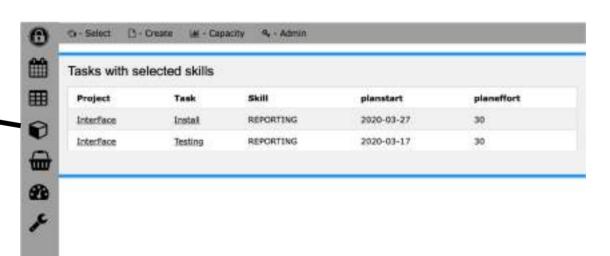


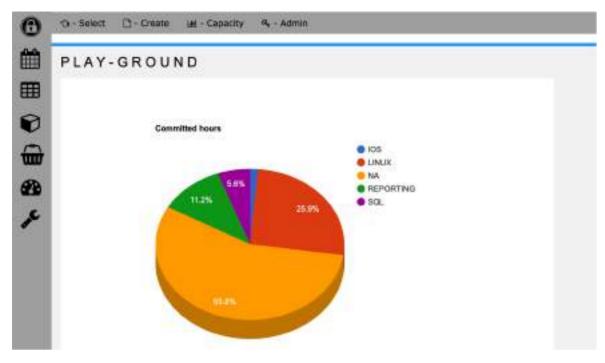
Analysis BI tools

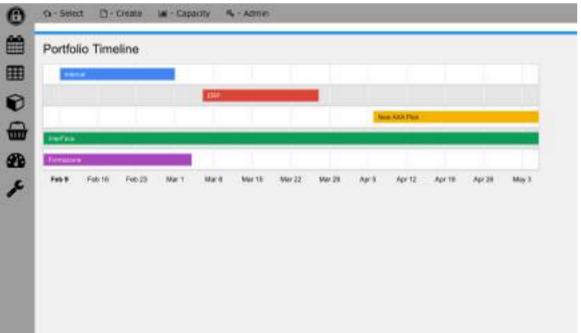


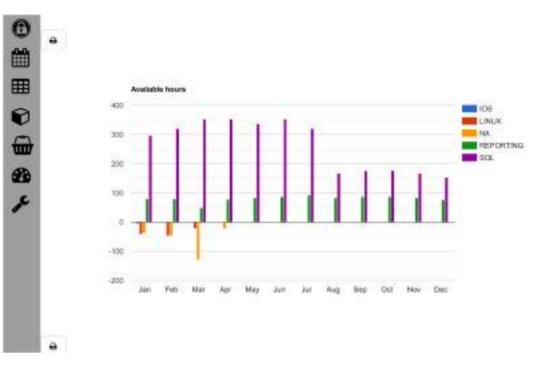
Master view capacity BUDGET ACTUAL FORECAST, hotspot to drill down over project and resources

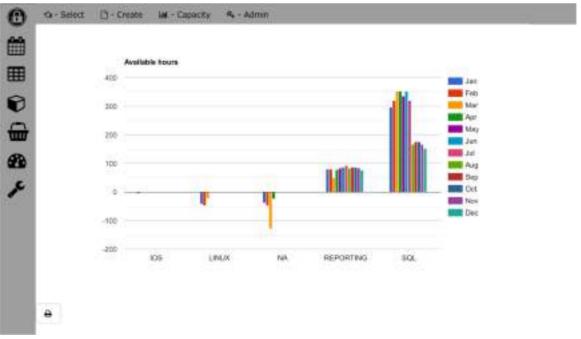












Open database



Database is SQL and fully documented customer can create custine query and reports to visualize and extract data:

skillset Hide Admin GUI IT ANALISIS IT HTML IT Administrator 0 SQL IT IT Massimo from this page you can perform admin tasks on REAL system: LINUX REPORTING IT A A IT 105 List LOG Administer Database List & Edit Events -Proj Mgmt MGMT MGMT Account 8 ➾ **Business Analisys** MGMT Organization Group Discard Filter . 0 Object Group-Object Group Departments poolID note userID maxdayhours hideBOOL orgID skillsID De # HTM # Con: \$ Gue \$ 8 Paul & 8 뺩 Gue \$ 8 De # SQL # Massim 1 Con: \$ Profile Resources Skills John 1 Con: 0 Sys ¢ 8 De # LINL # De : REPL : Dave Con: \$ Sys \$ 8 0 ۰ Discard Filter ... Customers Params C C C

CSV

Administration is full graphical (tablet ready)

EXCEL

XML

Interface



Designed from the ground-up to provide **high performance** and scalability, tuned for high performance on different HW



Based on an **Open Architecture database**, the customer can connect to the database to perform ad-hoc analysis or extensions



Fully **configurable** administration is based on graphical interface. The banner is configurable with customer logo/image. Help pages fully configurable per customer.



Data can be exported in various formats to support **integration and interfaces** with other tools and systems



Available on **CLOUD** with fully managed model (dedicated instance and dedicated database) or on premises



Native WEB (HTML) application, developed and tested over multiple platforms (IE, Safari, Firefox, CHROME) and devices (PC, MAC, iPad, Tablets, Smartphone*)

(*) Some limit apply



Consultancy program available for customers to configure REAL to their processes and business model.

Entry vs Enhanced

	Entry	Enhanced
Cloud	X - Shared	X - Dedicated
Departments	-	X
DashBoards and Reports	X	(Extendable)
Customization (custom fields)	-	X
Open Database	-	X
Data extractor	Basic	(Extendable)
Custom Help	-	X
Document Management	-	X
Mobile	X	X
Yearly Subscription	X	(License)
Unlimited Users	-	X

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